

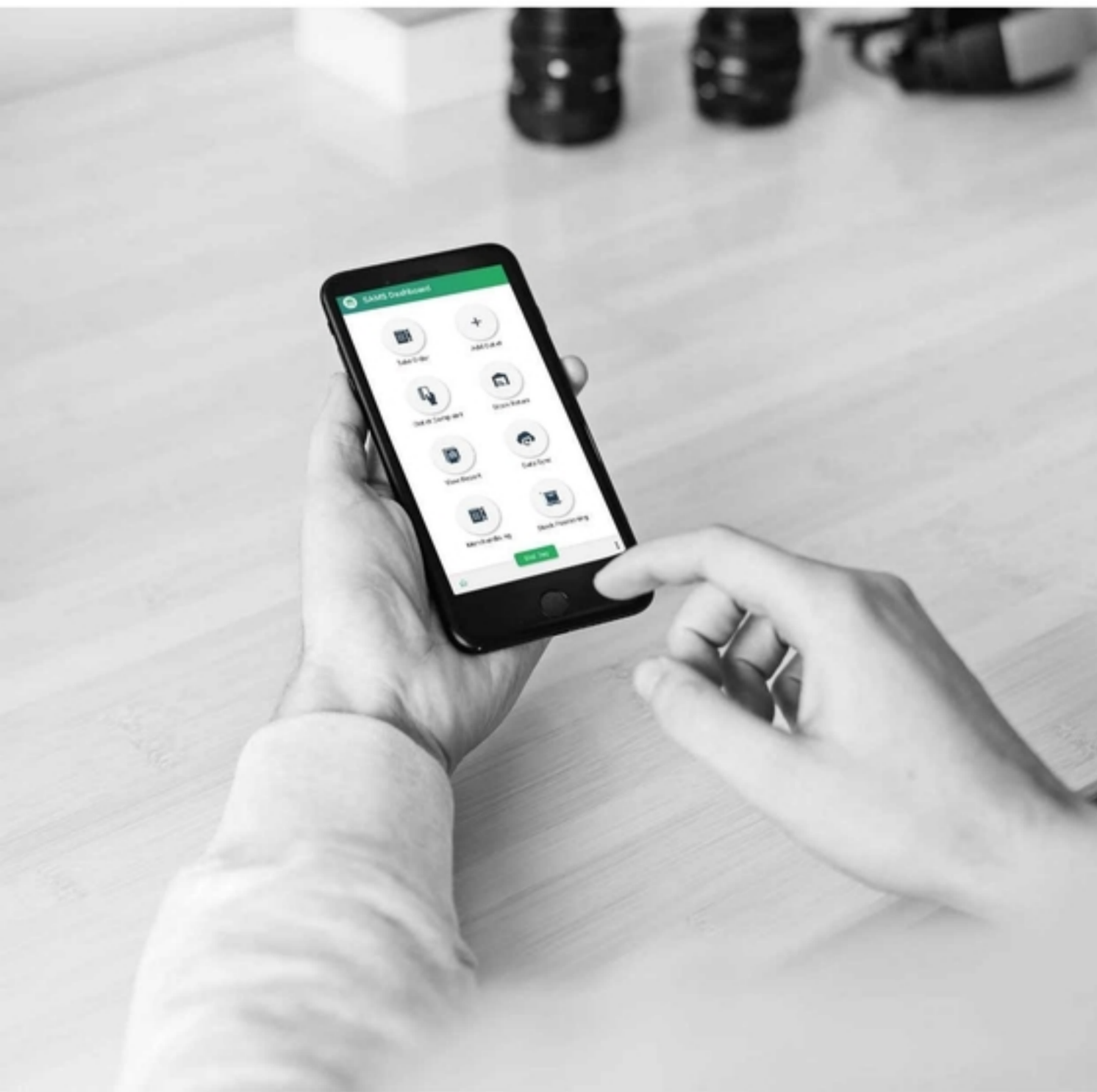
Sales Automation Management System

SAMS   
online



A COMPLETE DISTRIBUTION  
MANAGEMENT SOLUTION





### AUTOMATED ORDER BOOKING

- Empower fieldforce to run sales operations on smartphone
- Order bookers to follow already defined journey plan
- Provides functionality to Geotag outlets, get feedback & improve coverage

### SALES FORCE MANAGEMENT

- Create customized & smart Journey Plans of Order Bookers
- Keep Track of Order Booker location in real time
- Monitor Sales Force efficiency in effective manner
- Monitor Order Bookers Brand Wise / SKU Sales Targets
- Monitor transit time from one outlet to another
- Deep insights of Order Booker performance through multiple reports



### ORDER MANAGEMENT & TRADE OFFERS

- Define Channel Wise Trade Offers & Discounts with a variety of combinations.
- Define multi-level brands product & location wise pricing
- Manage hierarchy of locations, distributor or sub-distributor network
- Orders can be entered using mobile app or online portal



# D I S T R I B U T I O N

## SUPPLY CHAIN MANAGEMENT

- Keep track of Purchase Orders / GRN
- Implementation of FIFO or FEFO mechanism
- Stock Transfer among multiple warehouses
- Monitoring of Physical vs SAMS stocks
- Stock Adjustment for any certain reasons

## STAY COMPETITIVE

- Financial Management
- ROI Monitoring

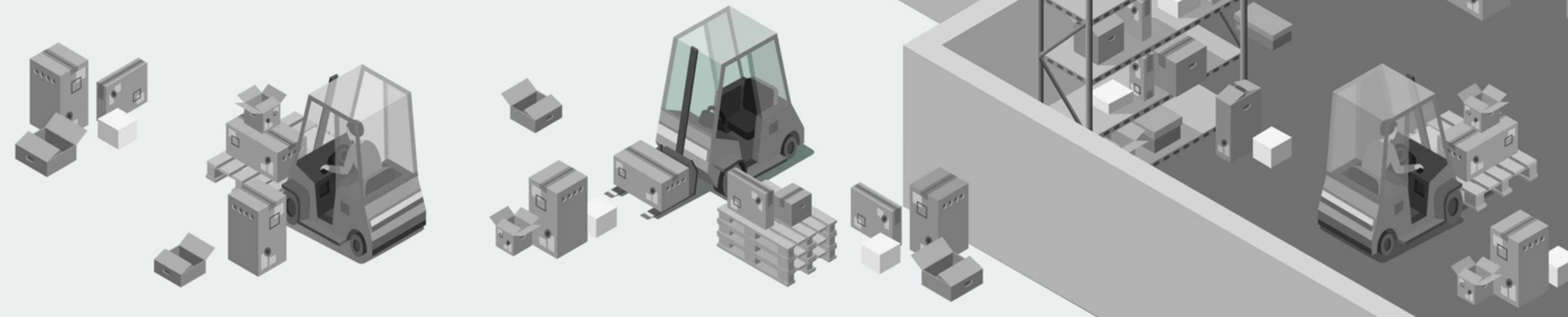
## GAIN INSIGHTS

- Interactive powerful dashboard
- Realtime web and mobile accessibility

## MERCHANDISING

- Merchandising & Surveys
- Capturing Before and after images
- Feedback or Complaints

“**WE KNOW DISTRIBUTION**  
AND WE KNOW TECHNOLOGY”







L o v e d   b y

1500+

D i s t r i b u t o r s   A c r o s s   P a k i s t a n

SAMS Online is a most powerful distribution management solution, the result of years of experience and research by experts. SAMS Online manages each phase of distribution chain from primary sales to secondary sales & vice versa. Furthermore, SAMS provide you with a set of fruitful reports – a clear image about your market business, and essential information for making vital business decisions.



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